

International Financial Institutions (IFIs) – Business Opportunities Seminar



The International Financial Institutions – Business Opportunities Seminar is an event aimed at companies, institutions and individual consultants interested in working on projects funded by the Asian Development Bank (ADB), World Bank Group (WB), Inter-American Development Bank (IDB), and African Development Bank (AfDB). This event will also highlight the work of these institutions in the area of renewable energy. Participants will learn about upcoming business opportunities, and get information needed in order to improve their competitiveness in bidding on IFI Funded projects. There will also be an opportunity to network and meet in small groups with officials from the various development banks and Canadian trade commissioners responsible for linking Canadian companies with development bank opportunities.

September 28, 2017

8:30am – 4:00pm

Venue: ACOA, 1801 Hollis Street, 7th Floor Reception

Cost: 50.00 plus HST

RSVP deadline: September 21, 2017

For more information please contact:

Email: natasha@edunova.ca

Presented by:



Gouvernement
du Canada

Government
of Canada

EduNova
CANADA'S EDUCATION DESTINATION

In cooperation with:



AFRICAN DEVELOPMENT
BANK GROUP



AGENDA

International Financial Institutions – Business Opportunities Seminar

Thursday, September 28, 2017

8:30 – 9:00 **Registration**

9:00 – 9:05 **Opening Remarks**

9:05 – 9:15 **Understanding the Role of IFI Liaison Officers**

9:15 – 10:15 **Doing Business with Multilateral Development Banks (MDBs)**

Individual presentations from the Asian Development Bank (ADB), World Bank, African Development Bank (AfDB) and Inter-American Development Bank (IDB), followed by a panel discussion.

Presentations will touch upon the procurement process, the IFI Project Cycle (and points of intervention during the cycle where opportunities exist for Canadian companies), as well as tips for developing winning proposals and engaging with local government executing agencies.

10:15 – 10:30 **Health Break / Networking Opportunity**

10:30 – 11:55 **Energy and Climate Change Adaptation and Mitigation Presentations**

Individual presentations on the IFIs' energy sector and climate change initiatives from the various IFIs followed by panel discussion and Q&A.

11:55 – 12:00 **Closing Remarks**

12:00 – 13:00 **Networking Luncheon**

13:00 – 15:45 **Breakout Sessions with MDB Representatives**

13:00 – 13:30 Breakout Session 1

13:35 – 14:05 Breakout Session 2

14:05 – 14:20 **Health Break / Networking Opportunity**

14:20 – 14:50 Breakout Session 3

14:55 – 15:25 Breakout Session 4

International Financial Institutions – Business Opportunities Seminar
Company Registration Form
September 28, 2017

Company Name: _____

Participant Name(s): _____

Phone Number: _____

Email: _____

Business Address: _____

Website: _____

1. Do you currently export? To which countries?

2. Do you currently work with any international development banks?

3. What are your sectors of focus?

4. What do you expect to learn from this event?

5. How would you rank your knowledge of the development banks' procurement processes?

None fair good expert

6. Provide a brief company description including products/services to be exported.

7. How did you find out about this event?

8. May we contact you about future events? Yes No

Thank you!

Please return form by **September 21st** to Natasha at Natasha@edunova.ca with your **registration fee of 57.50** (\$50.00 plus tax) for each person attending via one of the following three choices:

By cheque to 'EduNova' and mailed to:

EduNova
1533 Barrington Street, Suite 300
Halifax, NS B3J 1Z4

By credit card:

Call Natasha at 902-424-8178 and provide:

Card number

Name on card

Type of card

Security number on reverse

*please note, there is a 2.85% plus .15 fee per transaction (which would be \$1.94 for a transaction of 57.50)

By direct deposit to:

Name: EduNova Co-Operative Limited
Address: 1533 Barrington Street, Suite 300, Halifax, NS B3J 1Z4
Bank: Royal Bank of Canada
Address: Main Branch, 1871 Hollis Street, Suite 100, Halifax, NS B3J 0C3
Transit: 00003
Bank ID#: 003
Account #: 1043538
Swift Code: ROYCCAT2